## ORACLE NETSUITE

## **Enhancements**

**Gavin Davidson** 

Director, Industry Product Mgmt

# NetSuite: Product Development Numbers



2,500+

**16** 

Global Product
Development Employees

# of countries with developers



25M

NetSuite development



20+%

Growth



1

Total number of supported versions & releases



4.5M+

Added development hours in last 12 months

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## **Product Org Structure**

**Product Org** Product **Product Mgmt** Engineering Platform Analytics SuitePeople Work Order Vendors Sales Orders Allocations

#### **Feature Prioritization Process**

## Feature Ideas

- Customer visits, CABs and Alliance & Design Partners
- Enhancement Requests
- Prospect Requests
- Requests from Execs, Sales, SE, PS, Support, Partners
- Net Promoter survey
- Feature usage metrics
- · Competitive analysis
- Win Loss analysis
- · Market trends
- Technology trends
- Innovation

## **Company Strategy**

**Industry & International Priorities** 

Maximize Revenue, Growth,
Customer Satisfaction,
& Productivity

Prioritize features based on:

- Strategic Analysis
- Segmentation / Targeting
- Impact on new & renewal sales
  - Cost/effort & risk
  - Competitive differentiation

Resources

## Target Market Goals and Objectives

- · Business Update
- Vision/Mission/2 Yr. Goal
- · Prioritized Requests

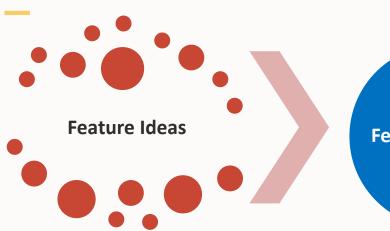


#### Horizontal Product Teams

- · One-Release Backlog
- Roadmap Reviews
- 6 18 month analysis

ests

## **Feature Request Record**



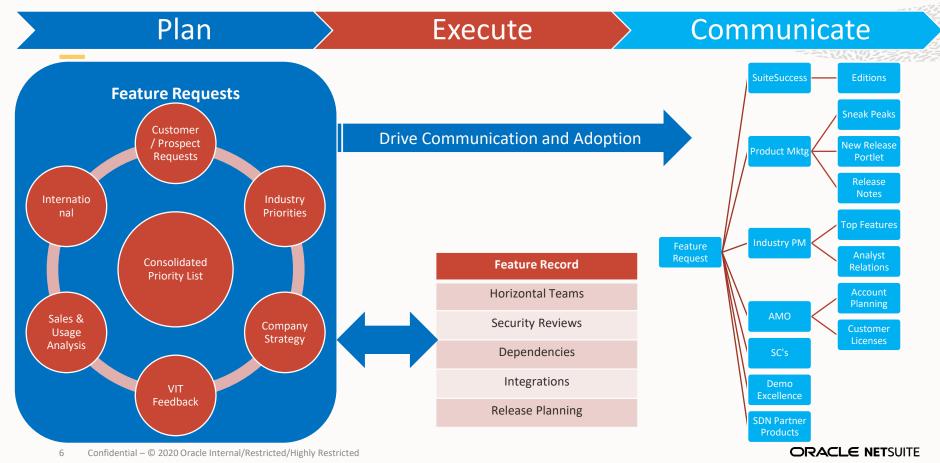
Feature Request Feature

- · Customer visits, CABs & Design Partners
- Enhancement & Prospect Requests
- Internal & Partner Requests
- Net Promoter survey
- Feature usage metrics
- Competitive analysis
- Win Loss analysis
- Industry & Market trends
- Technology trends
- Innovation

Industry Product Mgmt

Horizontal Product Mgmt

## **End-to-End Roadmap Planning, Execution & Communication**



ORACLE NETSUITE

Application Performance Management

#### What is APM?

- The Application Performance Management (APM) SuiteApp is designed to help you to:
  - Access a main dashboard to view potential issues and investigate them using different tools available.
  - Identify performance opportunities or degradation. Prioritize issues based on usage and traffic.
  - View performance metrics for your most important record pages and assess system health and trends.
  - Drill down for greater levels of detail about specific record types, operations, and instances.
  - View response times by client, server, and network.
  - Monitor performance of user event scripts, workflows, RESTlets, scheduled scripts, and Suitelets.
  - Check the overall health of jobs handled by SuiteCloud Processors, scheduling queues, or both.
  - Export performance data captured on its various pages.

#### **Performance Dashboard**



#### **Performance Health Dashboard**

Last 7 Days As of Jan 19 2022 12:40 PM 🛈



Scripts	
2 errors	1 snoozed
2 standards updates	1 snoozed

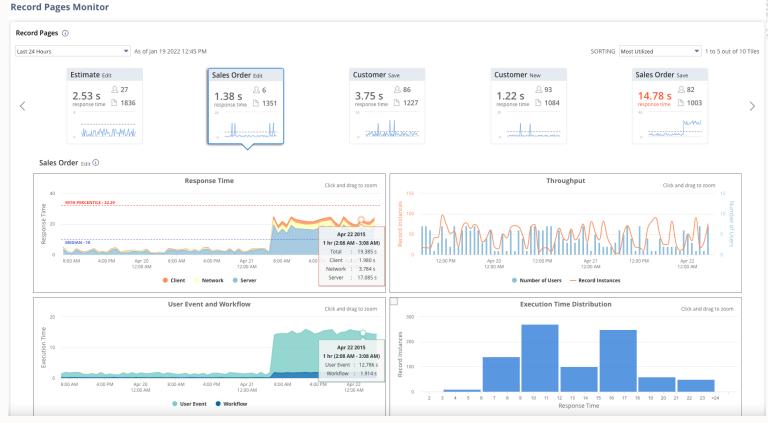




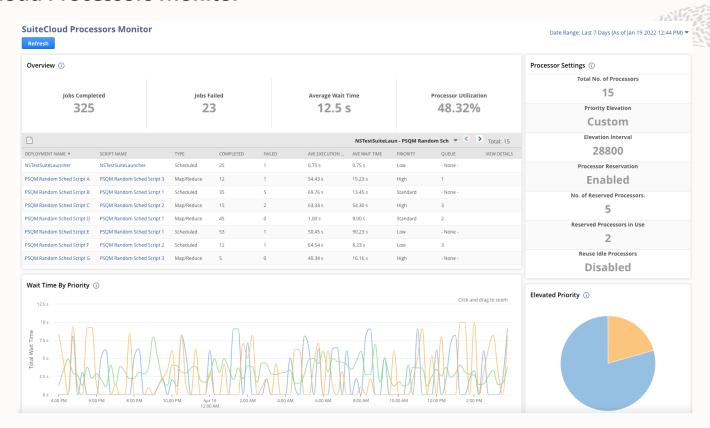


SHOW SNOOZED (i)

## **Record Pages Monitor**



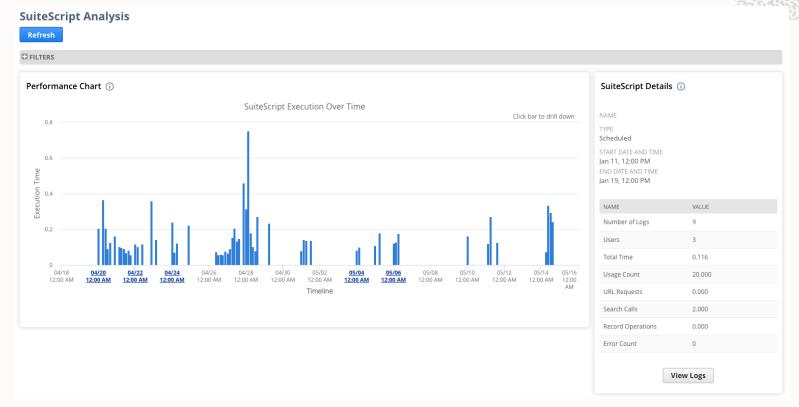
#### **SuiteCloud Processors Monitor**



### **Concurrency Monitor**

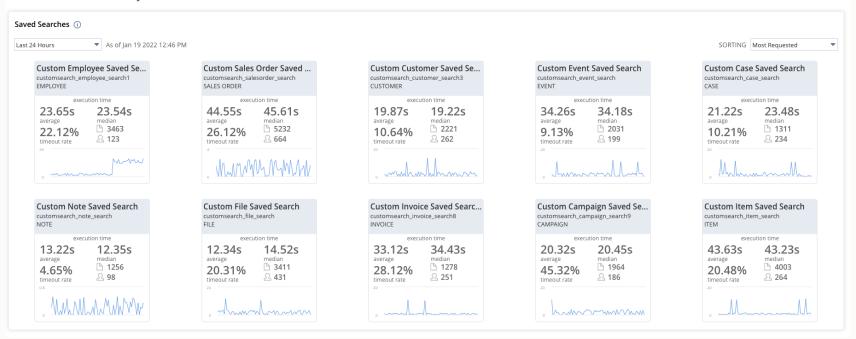


## **SuiteScript Analysis**



## **Search Performance Analysis**

#### **Search Performance Analysis**



# FAQ's



#### FAQ's

#### Is there a cost associated with the APM?

No. This SuiteApp is available for installation at no cost. See <u>Setting Up the Application Performance Management SuiteApp</u> for instructions.

Will installation of the APM cause slower performance in my NetSuite account?

No. The SuiteApp reads from data stored in the back end. It does not create any additional overhead for your existing customizations aside from the scripts used to display the dashboard.

Does the APM make it possible to determine which script or workflow is causing a high SuiteScript or workflow time?

This information can be determined through analysis of the Page Time Summary and Page Time Details.

Is there an analysis tool for workflows similar to the SuiteScript Analysis tool?

Workflow times are included in the Page Time Summary. A dedicated analysis tool for workflows is not available at this time.